

**From:** Mayer, Jerrold H  
**Sent:** Monday, November 17, 2014 7:56 AM  
**To:** 'SF-HOUSING-COUNSELING-L@hudlist.hud.gov'  
**Subject:** New Training Updates for Housing Counselors

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## **New Training Updates for Housing Counselors:**

- 1. HUD Training for Housing Counselors:** Visit the HUD Office of Housing Counseling (OHC) Training Calendar [on-line](#). Visit the [OHC training archive](#) to view archival copies of past training events. FHA Mortgage Program Training: Visit [FHA's Webinar Archive](#) to view training on insured mortgage programs like HECM, 203K, non-profit programs, disaster recovery and much more.
- HUD Exchange: HUD has launched an online curriculum, including video, dynamic presentations and self-paced training modules, designed to help HUD partners understand Federal financial requirements. The HUD Exchange Training and Events website also has many other courses and training opportunities of interest to non-profit and local government agencies. Visit [HUD Exchange](#) to learn more and register for training opportunities.
- HECM Protocol Stakeholder Meetings: HUD's Office of Housing Counseling will be holding two stakeholder meetings on the Home Equity Conversion Mortgage (HECM) protocol. The purpose of these stakeholder meetings is to seek HECM counseling agency stakeholder ideas and feedback on how to make the current HECM protocol more efficient and effective. Attendance is very limited for both of these meetings, Register today.
  - November 18, 2014 - 3:00 PM - 4:00 PM Eastern time. This session is for Intermediaries and State Housing Finance Agencies. [Register on-line](#).
  - December 02, 2014 - 3:00 PM - 4:00 PM Eastern time. This session is for local agencies. [Register on-line](#).
- November 19, 2014 - Demystifying HUD's Homeless Programs. Please join the HUD Center for Faith-Based & Neighborhood Partnerships at 3:00 PM (Eastern Time) for a conversation with HUD's Community Planning & Development's Office of Special Needs Assistance Programs (SNAPS). You will learn more about the programs HUD administers to assist the homeless population, the types of services offered, how your organization can become engaged locally, and where to get technical assistance. Conference call: [Register on-line](#).
- 2. RCAC Grant Writing Webinar:** Visit the Rural Community Assistance Corporation (RCAC) [on-line](#) for more training opportunities.

- November 18, 2014 - Webinar: Secrets to Grant Writing. This training is highly recommended for program managers and less experienced grant writers. Sponsored by the RCAC. The webinar will begin at: 3:00 pm Eastern Time on 11/18/14 and will last 90 minutes. [Log on to the webinar](#), Password: grant. Call-in toll number 1-650-479-3208. Access code: 660 708 223. Registration is not required.

**3. IRS Educational Products, Workshops and Seminars for Exempt Organizations:** The Internal Revenue Service (IRS) offers training for non-profit organizations. Visit their website to [view the IRS training calendar](#). The IRS provides training for tax-exempt organizations and charitable organizations seeking tax-exempt status at: [www.StayExempt.irs.gov](http://www.StayExempt.irs.gov). The site includes information for new applicants; information to help existing exempt organizations maintain their exemption; and more in-depth topics. Also [View the IRS webinar course catalog](#) for workshops you can take on-line. Training dates include:

- December 09, 2014 - Austin, TX

**4. NeighborWorks® Training Opportunities:** More information can be found on their [training calendar](#). For On-line training: visit [NeighborWorks® Training Website](#) to see their on-line course catalog and register for training opportunities.

- November 20, 2014 - NeighborWorks Newest Online Financial Capability Course: Understanding the Skills Needed to be a Successful Financial Coach, an eLearning Express course, provides insight into the dynamics of the client-coach relationship and teaches participants techniques and approaches that put counseling clients on the road to financial empowerment. For more information or to register, visit NW [online](#).
- December 02, 2014 - NeighborWorks eClassroom Express Course on HECM Phone Counseling: Maximizing the Effectiveness of Telephone Counseling with HECM Clients teaches counselors who provide HECM counseling over the phone how to maximize client results as well as best practices to implement before, during and after a counseling call. For more information or to register, visit NW [online](#).
- NeighborWorks Updated HECM Basics eLearning Course: Home Equity Conversion Mortgage (HECM) Counseling Basics Overview, an eLearning course, has been updated with the latest information on loan costs, loan calculation, payment plans, HECM counseling session requirements, and post-counseling follow-up. To register visit NW [online](#).

- The New NeighborWorks Store: NeighborWorks Center for Homeownership Education and Counseling (NCHEC) is a leading resource on pre-purchase and post-purchase homeowner education. Prospective homeowners learn the entire home-buying process, from managing money and understanding credit to securing a mortgage loan and shopping for a home in Realizing the American Dream. The manual's teaching companion, realizing the American Dream Trainer's Manual, provides instructors with teaching tools, activities, worksheets and visual aids. Are you counseling homeowners? Keeping the American Dream will give them the skills they need to remain secure in their new home purchase. To learn more about these publications or make a purchase, visit [NeighborWorksStore.org](http://NeighborWorksStore.org).
- NeighborWorks® Training Institutes: Learn, network and share best practices -- building your skills, maximizing your effectiveness and impact of your Agency.
  - December 08-12, 2014 - Washington, DC, [Register on-line](#).
  - February 23-27, 2015 - Los Angeles, CA, [Register on-line](#)

**5. NHNLA Training for Housing Counselors:** The National Council of La Raza Homeownership Network Learning Alliance (NHNLA) offers housing counselors extensive on-line training opportunities on a variety of topics. For more information, registrations, and course details, please visit the [NHNLA training Calendar](#). Please see the list of new courses below:

- December 02, 2014 - Webinar: Basic Client Management Using CounselorMax
- December 04, 2014 - Webinar: Home Equity Conversion Mortgage (HECM) Counseling
- December 09, 2014 - Webinar: Advanced Client Management Using CounselorMax
- December 11, 2014 - Webinar: Homeless Counseling
- January 13, 2015 - Webinar: Predatory Lending
- January 15, 2015 - Webinar: Basic Client Management Using Home Counselor Online
- January 20, 2015 - Webinar: Advanced Client Management Using Home Counselor Online
- January 22, 2015 - Webinar: HUD Compliance
- January 27, 2015 - Webinar: Fair Housing
- May 20, 2015 - Webinar: Rental Counseling
- May 21, 2015 - Webinar: Fair Housing
- May 26, 2015 - Webinar: Basic Client Management Using CounselorMax
- May 27, 2015 - Webinar: Home Equity Conversion Mortgage (HECM) Counseling

- May 28, 2015 - Webinar: Advanced Client Management Using CounselorMax

**6. National Community Reinvestment Coalition (NCRC) National Training Academy comes to Washington DC:** The conference is an opportunity to engage with colleagues on issues such as mortgage servicing, exclusionary zoning, Affirmatively Furthering Fair Housing, disparate impact, and other important community concerns. This includes gaining a clear understanding of emerging legal issues and cases, and how they may affect local communities.

- March 25, 2015 - NCRC Annual Conference. Register [on-line](#).

NCRC National Training Academy - Affirmatively Furthering Fair Housing Training: In this FREE two-day training, community development practitioners, housing professionals, and local government officials will learn about Affirmatively Furthering Fair Housing (AFFH) requirements and regulations that spell out the fair housing obligations of states, cities and towns across America:

- December 08-09, 2014 - Honolulu, Oahu, HI. [Register on-line](#).

**7. Counselor's Corner Training for Housing Counselors:** Visit the Counselor's Corner [on-line](#).

- November 18, 2014 - Webinar: Using Social Media to Promote your Homebuyer Education & Counseling Programs. This 90 minute webinar is designed to provide participants with the information needed to use social media to promote your homeownership education and counseling services. Register [on-line](#).

**8. Webinars sponsored by Making Home Affordable (MHA):** These training events designed specifically for housing counselors and other trusted advisors. Registration for the below courses and other information are available [on-line](#):

- November 18, 2014 - MHA Tools and Resources for Trusted Advisors
- November 20, 2014 - Second Lien Modification Program (2MP) for Trusted Advisors
- December 11, 2014 - Trends in Housing Market Recovery and Borrower Demographics
- December 15, 2014 - Home Affordable Foreclosure Alternatives Program Webinar

**9. Partner to Progress Strategic Leadership Forum for Housing Counselors:** Partner to Progress Strategic Leadership Forum. Sponsored by

HomeFree. For additional information, please contact Frances Robinson at: 855- 493-4002 ext.604 or email: [francesr@homefreeusa.org](mailto:francesr@homefreeusa.org).

- December 08, 2014 - Honolulu, Oahu, HI. [Register on-line](#)

**10. Marketing 101 by VHDA:** The Virginia Housing Development Authority (VHDA) is providing [YouTube](#) video training for non-profit agencies on how to market the services your agency offers. Additionally, they have posted many more informative training videos for non-profit agencies and consumers; please visit their [YouTube Channel](#) to view all their current training offerings.

**11. OCC Financial Literacy Update:** The Office of the Comptroller of the Currency (OCC)'s Financial Literacy Update is a bimonthly e-newsletter that reports financial literacy events, initiatives, and related resources of the OCC and other government agencies and organizations. Financial Literacy Update provides brief descriptions and Web links for events and training. Housing Counselors can visit the Financial Literacy Update [on-line](#).

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#### **HUD-OHC Listserv Bulk subscriptions:**

Some housing counselors have asked, "How do I sign up my entire agency staff for HUD Office of Housing Counseling (HUD-OHC) listserv updates?" It is easy... Just list your staff email addresses like this:

[aaa@xyz.com](#)  
[bbb@xyz.com](#)  
[ccc@xyz.com](#)

You can send in one email address or your entire agency. Then [Email your list](#) to HUD-OHC. If you have a housing counseling industry friend who you want to subscribe to this listserv, there are 2 other ways to sign up: Send them this [link](#) or forward them this email.

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#### **Some Helpful Links for Housing Counselors:**

- [Email Technical Support for Housing Counselors](#)
- [HUD Housing Counseling Webpage](#)
- [The Bridge Housing Counseling Newsletter Archive](#)
- [Housing Counseling Listserv Archive](#)
- [Training Webinar Archive](#)
- [Events & Training Calendar](#)
- [Contracting Opportunities](#)
- [Career Opportunities](#)
- [Grant Opportunities](#)

- [Disaster Recovery Resources](#)
  - [Foreclosure Assistance](#)
  - [Making Home Affordable](#)
  - [FHA Resource Center](#)
  - [Index of HUD Listserv Mailing Lists](#)
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**Disclaimer:** This list will often provide training opportunities, event notifications and other announcements for non-profit and government HUD Housing Counseling partners. HUD does not endorse the organizations sponsoring linked websites, and we do not endorse the views they express or the products/services they or their community/business partner's offer. For more information please see [HUD's web policies](#)

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**Unsubscribe:** Click here to [unsubscribe](#), then click on "Housing Counseling" and follow the unsubscribe instructions on that page.

**Thank you!!!!**